## SALES ORDER TO PRODUCTION 5/15/2013 NY S Brochures Paul Production Record # 01-21342 5/15/2013 3:50:29 PM Files 6/3/13 Job: 10138-13 Sales Rep: Jim Taylor Proofs 6/4/13 Invoice Cust #: 36805 Est: 805-13 Press 6/5/13 Customer: 11 by Seventeen PO: 123456 Ship 6/6/13 Paige Turner 408-666-7356 Type: New Job Prev: 10137-13, 9992765 **Bal Deliv** 6/7/13 FSC Title JOBZ! Web Site Example Job. "Commercial" Work Type. Part# 113-0023-A Description 8 page plus cover brochure with flap on inside back cover Versions Label this field anything you like, and enter whatever you need to, depending on the job. This is part of the specifications and appears on all subsequent workflow documents. Size 8.5 x 11" 8.5" x 3" Flap Size Cover 100# Centura Dull Cover, FSC Certified 5/5 = 4C Process + SGV (50%)100# Centura Dull Book, FSC Certified Text 5/5 = 4C Process + SGV (50%)Note Add a specification note here that won't get lost, e.g.: paper source or other detail. Proofs PDF, High-resolution Imposition Application Files and PDF or Color Lasers Furnished Further description of furnished materials, or other instructions Die cut, score, fold flap IBC. Saddlestitch with text flush with face trim Finishing Additional finishing description if needed. Shrinkwrapped in 25s, ctn. packed Packaging Freight FOB Origin Freight Additional San Francisco CA 94080 Order Quantity (+/- 5%) Selling Price Cost Sell @ 90,000 \$102,466.00 \$93,151.00 110.0% \$1,138.5111 /M + Option one of 3 \$195.00 **Press Approval** Customer & Rep Opt to Total w \$180.00 Match Color To Color Proofs, Ink Drawdown \$400.00 (+ Option 3) Freight 175 Screen 110.0% **Proof Turnaround** Same Day **Production Note** Notes for Estimating and Production. The actual art file for the job can be stored within the job record, without regard to the size of the file.

## DELIVERY INSTRUCTIONS 11 by Seventeen - JOBZ! Web Site Example Job

**Customer:** 11 by Seventeen **Job Title:** JOBZ! Web Site Example Job. "Commercial" Work Type. Part# 113-0023-A

Est #: 805-13 Job #: 10138-13 Record #: 01-21342 PO #: 123456 Rep: Jim Taylor Date: May 15, 2013

| Sales Samples: 15 Samples to Sample Room Customer Samples: 125  |  |
|---|--|
| General Delivery Notes: Any number of<br>destinations may be specified, all linked to the<br>user's address file.<br>Order Qty: 90,000 (+/- 5%)<br>Destined: 90,125<br>Difference: -125<br>Customer Contact:<br>11 by Seventeen<br>Paige Turner<br>2538 22nd Street Suite 54<br>Opa City WI 54956 USA<br>408-666-7356 | Samples & Delivery Destinations:   |
|   | 125 . Ship: 6/6/2013 Due: 6/6/2013 Via: Sales Rep  |
|   | 11 by Seventeen<br>Paige Turner 408-666-7356<br>2538 22nd Street Suite 54<br>Opa City WI 54956 USA   |
|   | Delivery notes specific to a contact can be stored in the contact's ADDRESS record, and will be pulled into a job's Delivery Instructions when you select them as a destination. These notes relate to deliveries to Paige Turner.   |
| Proofs ATTN:<br>Perry Ink<br>Chuck Perry<br>15839 Orange Blossom Lane Los Gatos CA 95032<br>408 309-4039 Perryink@Mac.com<br>Invoice ATTN:<br>Accounts Pagable<br>11 by Seventeen<br>2538 22nd Street Suite A4<br>Opa City WI 54956   | 10000  Qty. Ship: 6/6/2013  Due: 6/10/2013  Via: Ground    11 by Seventeen  Portland Store #17  408-666-7356    5300 N Channel Ave.  Portland OR 97217    Delivery notes specific to a contact can be stored in the contact's ADDRESS record, and will be pulled into a job's Delivery Instructions when you select them as a destination. These notes relate to deliveries to Portland Store #17.    10000  Oty. Ship: 6/6/2013  Due: 6/10/2013    10000  Oty. Ship: 6/6/2013  Due: 6/10/2013 |
|   | 10000Qty. Ship: 6/6/2013Due: 6/10/2013Via: Ground11 by Seventeen<br>Chicago Store #8 408-666-7356<br>1536 Bourbon Parkway<br>Streamwood IL 60107Delivery notes specific to a contact can be stored in the contact's ADDRESS record,<br>and will be pulled into a job's Delivery Instructions when you select them as a   |
|   | destination. These notes relate to deliveries to Chicago Store #8.   |
|   | 60000Balance + Overs Ship: 6/6/2013 Due: 6/7/201311 by Seventeen<br>Central Receiving 408-666-7356<br>1536 Valley Parkway<br>Stockton CA 97524Delivery notes specific to a contact can be stored in the contact's ADDRESS record,<br>and will be pulled into a job's Delivery Instructions when you select them as a<br>destination. These notes relate to deliveries to Central Receiving   |